# JEROME - AREA 2030 VITAL STATISTICS

| Active Residential Listing | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 50 | 35 | 34 | 10 | 18 |
| Febuary | 50 | 39 | 29 | 12 | 16 |
| March | 44 | 34 | 44 | 10 | 25 |
| April | 47 | 34 | 28 | 17 | 32 |
| May | 47 | 37 | 30 | 20 | 33 |
| June | 54 | 55 | 32 | 30 | 46 |
| July | 52 | 46 | 31 | 33 | 55 |
| August | 45 | 50 | 25 | 38 | 72 |
| September | 49 | 54 | 18 | 31 | 60 |
| October | 45 | 61 | 26 | 26 | 74 |
| November | 45 | 47 | 16 | 23 | 61 |
| December | 38 | 39 | 15 | 21 | 55 |

| % of Bank Owned Active | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Febuary | 4.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| March | 4.5% | 0.0% | 0.0% | 0.0% | 0.0% |
| April | 4.3% | 0.0% | 0.0% | 0.0% | 0.0% |
| May | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| June | 1.9% | 0.0% | 0.0% | 0.0% | 0.0% |
| July | 1.9% | 2.2% | 0.0% | 0.0% | 0.0% |
| August | 2.2% | 2.0% | 0.0% | 0.0% | 0.0% |
| September | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| October | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| November | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| December | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |

| Average List Price | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | $261,774 | $295,161 | $232,832 | $569,270 | $484,605 |
| Febuary | $248,508 | $284,746 | $255,565 | $532,725 | $475,131 |
| March | $228,141 | $293,464 | $279,204 | $452,280 | $451,455 |
| April | $226,793 | $306,193 | $278,350 | $462,076 | $378,109 |
| May | $280,955 | $326,175 | $332,840 | $446,670 | $450,920 |
| June | $258,670 | $284,340 | $331,071 | $391,860 | $533,447 |
| July | $259,107 | $299,986 | $277,103 | $425,724 | $491,538 |
| August | $284,919 | $300,961 | $292,924 | $426,184 | $469,883 |
| September | $277,440 | $290,191 | $355,916 | $472,822 | $479,626 |
| October | $287,063 | $284,655 | $400,334 | $531,334 | $459,249 |
| November | $282,830 | $282,355 | $468,912 | $523,552 | $473,393 |
| December | $302,044 | $267,568 | $460,400 | $578,499 | $456,185 |

BERKSHIRE HATHAWAY HomeServices | Idaho Homes & Properties

# JEROME - AREA 2030 VITAL STATISTICS

| Number of Sales Year to Date | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 19 | 15 | 18 | 13 | 13 |
| Febuary | 32 | 34 | 35 | 34 | 28 |
| March | 52 | 53 | 61 | 60 | 44 |
| April | 79 | 77 | 75 | 79 | 60 |
| May | 113 | 92 | 90 | 95 | 83 |
| June | 136 | 118 | 122 | 114 | 108 |
| July | 160 | 134 | 148 | 147 | 127 |
| August | 188 | 166 | 179 | 171 | 147 |
| September | 210 | 192 | 208 | 202 | 161 |
| October | 242 | 214 | 234 | 231 | 183 |
| November | 266 | 237 | 264 | 249 | 197 |
| December | 284 | 258 | 282 | 273 | 211 |

| % of Bank Owned Sold | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 11% | 13% | 0% | 0% | 0% |
| Febuary | 13% | 9% | 0% | 0% | 0% |
| March | 8% | 6% | 0% | 2% | 0% |
| April | 8% | 4% | 0% | 1% | 0% |
| May | 5% | 3% | 0% | 1% | 0% |
| June | 5% | 3% | 0% | 1% | 0% |
| July | 5% | 2% | 0% | 1% | 0% |
| August | 5% | 2% | 0% | 1% | 0% |
| September | 4% | 2% | 0% | 0% | 0% |
| October | 4% | 1% | 0% | 0% | 1% |
| November | 4% | 1% | 0% | 0% | 1% |
| December | 4% | 1% | 0% | 0% | 1% |

| Average Sales Price | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | $155,415 | $176,500 | $239,079 | $249,177 | $340,846 |
| Febuary | $155,159 | $189,805 | $218,808 | $282,356 | $363,492 |
| March | $165,638 | $189,144 | $229,362 | $256,952 | $346,045 |
| April | $187,003 | $188,594 | $226,550 | $267,359 | $378,109 |
| May | $190,953 | $188,677 | $231,285 | $272,698 | $363,997 |
| June | $188,046 | $197,120 | $233,808 | $280,247 | $355,828 |
| July | $190,484 | $199,126 | $235,405 | $285,685 | $355,706 |
| August | $189,737 | $205,356 | $232,383 | $293,359 | $361,352 |
| September | $189,441 | $202,608 | $235,258 | $296,193 | $357,873 |
| October | $191,194 | $203,328 | $238,627 | $297,805 | $354,205 |
| November | $190,586 | $202,452 | $237,518 | $302,452 | $352,178 |
| December | $189,972 | $203,318 | $239,675 | $310,960 | $351,904 |

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# JEROME - AREA 2030 VITAL STATISTICS

| List Price Vs Sales Price Ratio | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 97% | 98% | 98% | 100% | 98% |
| Febuary | 97% | 97% | 98% | 99% | 99% |
| March | 98% | 98% | 98% | 100% | 100% |
| April | 100% | 98% | 98% | 99% | 98% |
| May | 98% | 98% | 98% | 100% | 100% |
| June | 98% | 98% | 98% | 100% | 100% |
| July | 98% | 98% | 98% | 100% | 100% |
| August | 98% | 98% | 98% | 100% | 100% |
| September | 98% | 98% | 98% | 100% | 100% |
| October | 98% | 98% | 99% | 100% | 98% |
| November | 98% | 98% | 99% | 100% | 99% |
| December | 98% | 98% | 99% | 100% | 98% |

| Original Price Vs Sale Price Ratio | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 93% | 94% | 96% | 96% | 97% |
| Febuary | 94% | 95% | 98% | 97% | 98% |
| March | 95% | 96% | 96% | 99% | 98% |
| April | 96% | 96% | 97% | 99% | 98% |
| May | 96% | 96% | 97% | 99% | 99% |
| June | 96% | 97% | 97% | 100% | 99% |
| July | 96% | 97% | 98% | 100% | 99% |
| August | 96% | 97% | 97% | 99% | 98% |
| September | 96% | 97% | 97% | 99% | 98% |
| October | 96% | 97% | 97% | 99% | 97% |
| November | 96% | 97% | 98% | 99% | 97% |
| December | 96% | 97% | 98% | 99% | 97% |

| Average Market Time (Sold) | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 66 | 60 | 49 | 44 | 40 |
| Febuary | 70 | 61 | 44 | 32 | 29 |
| March | 58 | 51 | 48 | 24 | 29 |
| April | 65 | 54 | 47 | 24 | 26 |
| May | 69 | 50 | 44 | 24 | 25 |
| June | 63 | 48 | 38 | 23 | 24 |
| July | 60 | 47 | 38 | 21 | 25 |
| August | 57 | 46 | 41 | 22 | 25 |
| September | 55 | 46 | 37 | 23 | 25 |
| October | 55 | 45 | 37 | 23 | 28 |
| November | 54 | 46 | 35 | 24 | 29 |
| December | 54 | 46 | 34 | 24 | 29 |

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# JEROME - AREA 2030 VITAL STATISTICS

| Average Price Per Sq Ft Solds | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | $90.63 | $98.06 | $120.42 | $147.41 | $202.47 |
| Febuary | $89.60 | $102.47 | $116.02 | $152.32 | $186.10 |
| March | $96.15 | $107.38 | $119.40 | $154.20 | $188.40 |
| April | $98.31 | $108.74 | $120.50 | $156.47 | $198.51 |
| May | $102.68 | $110.52 | $125.35 | $152.49 | $200.50 |
| June | $104.52 | $113.02 | $127.71 | $156.60 | $198.54 |
| July | $105.23 | $114.26 | $126.93 | $161.30 | $200.37 |
| August | $106.08 | $115.78 | $125.11 | $165.14 | $203.05 |
| September | $106.73 | $116.08 | $126.28 | $166.49 | $202.30 |
| October | $107.14 | $116.04 | $128.74 | $167.18 | $201.35 |
| November | $107.29 | $117.52 | $131.05 | $169.46 | $200.77 |
| December | $108.14 | $116.88 | $132.04 | $174.32 | $200.90 |

| Overall Months of Inventory | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 3 | 2 | 4 | 1 | 1 |
| Febuary | 3 | 2 | 2 | 0 | 1 |
| March | 3 | 2 | 2 | 1 | 1 |
| April | 2 | 2 | 1 | 1 | 1 |
| May | 2 | 2 | 2 | 1 | 1 |
| June | 2 | 3 | 2 | 2 | 3 |
| July | 2 | 2 | 1 | 2 | 3 |
| August | 2 | 2 | 1 | 2 | 4 |
| September | 2 | 3 | 1 | 1 | 3 |
| October | 2 | 3 | 1 | 1 | 4 |
| November | 2 | 2 | 1 | 1 | 3 |
| December | 2 | 2 | 1 | 1 | 3 |

| BHHS Share of Sold Volume | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 0.0% | 18.6% | 18.0% | 36.1% | 10.0% |
| Febuary | 0.0% | 26.1% | 10.1% | 15.0% | 8.0% |
| March | 3.7% | 16.8% | 13.1% | 9.3% | 8.5% |
| April | 8.3% | 14.0% | 10.8% | 14.1% | 6.0% |
| May | 5.7% | 13.4% | 11.9% | 18.0% | 7.7% |
| June | 6.6% | 12.9% | 11.0% | 15.2% | 7.8% |
| July | 8.3% | 15.8% | 10.0% | 12.3% | 8.6% |
| August | 9.0% | 14.9% | 9.2% | 13.3% | 8.0% |
| September | 9.8% | 13.1% | 11.4% | 13.9% | 7.4% |
| October | 10.5% | 14.6% | 11.3% | 13.1% | 7.2% |
| November | 9.9% | 14.3% | 10.4% | 12.0% | 7.1% |
| December | 9.8% | 13.8% | 10.4% | 11.1% | 7.4% |

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# JEROME - AREA 2030 VITAL STATISTICS

| Current Pending Transactions | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 21 | 22 | 21 | 21 | 15 |
| Febuary | 33 | 19 | 25 | 26 | 17 |
| March | 42 | 25 | 19 | 20 | 18 |
| April | 44 | 26 | 35 | 22 | 25 |
| May | 35 | 31 | 38 | 30 | 25 |
| June | 30 | 21 | 31 | 34 | 28 |
| July | 36 | 40 | 41 | 28 | 20 |
| August | 41 | 32 | 51 | 35 | 15 |
| September | 40 | 25 | 46 | 37 | 27 |
| October | 30 | 27 | 33 | 24 | 10 |
| November | 19 | 30 | 27 | 24 | 17 |
| December | 19 | 21 | 22 | 13 | 14 |

| 30 Fixed Rate | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|---|---|---|---|---|
| January | 3.875 - 4.25% | 4.00 - 4.50% | 3.12 - 3.625% | 2.375-3.125% | 3.75-4.00% |
| Febuary | 4.125 - 4.50% | 4.00 - 4.50% | 3.00 - 3.25% | 2.875-3.375% | 3.625-4.00% |
| March | 4.00 - 4.50% | 3.625 - 4.00% | 3.375 - 3.625% | 3.00-3.50% | 5.000-5.375% |
| April | 4.25 - 4.50% | 3.875 - 4.25% | 3.25 - 3.50% | 2.87-3.25% | 5.125-5.625% |
| May | 4.125 - 4.625% | 3.625 - 4.00% | 3.00 - 3.375% | 2.75-3.25% | 4.875-5.250% |
| June | 4.125 - 4.625% | 3.375 - 3.75% | 3.00 - 3.375% | 2.79-3.53% | 5.250-5.750% |
| July | 4.25 - 4.625% | 3.375 - 3.75% | 2.375 - 3.25% | 2.75-3.25% | 4.990-5.083% |
| August | 4.25 - 4.625% | 3.25 - 3.75% | 2.375 - 3.25% | 2.95-3.04% | 5.375-5.875% |
| September | 4.375 - 4.75% | 3.25 - 3.75% | 2.25 -3.375% | 3.00-3.125% | 6.250-6.750% |
| October | 4.50 - 4.875% | 3.125 - 3.625% | 2.25 - 2.75% | 3.00-3.25% | 6.375-6.415% |
| November | 4.375 -5.00% | 3.25 - 3.75% | 2.25%-3.125% | 3.125-3.25% | 6.125-6.165% |
| December | 4.125 - 5.00% | 3.25 - 3.625% | 2.375 -3.125% | 3.375-3.50% | 5.625-6.000% |

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