BUHL - AREA 2055 VITAL STATISTICS

Active Residential Listing	2018	2019	2020	2021	2022
January	27	34	25	11	12
Febuary	27	34	24	7	19

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March	28	38	28	11	22
April	27	34	25	7	18
May	35	40	21	11	25
June	40	41	20	18	53
July	47	31	21	23	45
August	43	30	20	20	51
September	40	30	18	15	40
October	42	35	18	8	47
November	41	27	19	14	48
December	38	22	16	9	40

% of Bank Owned Active	2018	2019	2020	2021	2022
January	3.7%	0.0%	0.0%	0.0%	0.0%
Febuary	3.7%	0.0%	0.0%	0.0%	0.0%
March	0.0%	0.0%	0.0%	0.0%	0.0%
April	0.0%	0.0%	0.0%	0.0%	0.0%
May	0.0%	0.0%	0.0%	0.0%	0.0%
June	0.0%	0.0%	0.0%	0.0%	0.0%
July	0.0%	0.0%	0.0%	4.3%	0.0%
August	0.0%	0.0%	0.0%	5.0%	0.0%
September	0.0%	0.0%	0.0%	6.7%	0.0%
October	0.0%	0.0%	0.0%	0.0%	0.0%
November	0.0%	0.0%	0.0%	0.0%	0.0%
December	0.0%	0.0%	0.0%	0.0%	0.0%

Average List Price	2018	2019	2020	2021	2022
January	$368,203	$325,751	$450,216	$613,790	$717,575
Febuary	$395,712	$352,279	$484,087	$743,542	$632,647
March	$413,792	$363,793	$464,803	$616,154	$585,649
April	$414,679	$359,638	$473,563	$398,985	$535,194
May	$391,235	$404,222	$482,751	$388,454	$539,127
June	$365,566	$422,197	$558,564	$482,327	$449,210
July	$326,429	$440,164	$602,742	$441,404	$495,322
August	$336,879	$426,182	$569,675	$462,950	$482,803
September	$359,482	$481,175	$531,055	$478,560	$511,224
October	$322,264	$431,105	$429,350	$650,112	$489,321
November	$348,307	$502,199	$529,536	$472,575	$496,749
December	$299,572	$485,367	$530,774	$643,877	$474,927

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BUHL - AREA 2055 VITAL STATISTICS

Number of Sales Year to Date	2018	2019	2020	2021	2022
January	13	4	7	11	8
Febuary	26	14	13	23	17
March	42	23	29	38	32
April	55	32	42	55	44
May	64	50	53	73	61
June	77	66	68	81	79
July	98	84	86	105	89
August	115	105	96	124	107
September	125	124	109	140	120
October	136	137	130	159	134
November	149	145	151	172	151
December	158	155	172	182	155

% of Bank Owned Sold	2018	2019	2020	2021	2022
January	0.0%	0.0%	0.0%	0.0%	0.0%
Febuary	0.0%	0.0%	0.0%	0.0%	0.0%
March	5.0%	0.0%	0.0%	0.0%	0.0%
April	4.0%	0.0%	0.0%	0.0%	0.0%
May	3.0%	0.0%	0.0%	0.0%	0.0%
June	4.0%	0.0%	0.0%	0.0%	0.0%
July	3.0%	0.0%	0.0%	0.0%	0.0%
August	3.0%	0.0%	0.0%	0.0%	0.0%
September	2.0%	1.0%	0.0%	0.0%	0.0%
October	2.0%	1.0%	0.0%	1.0%	0.0%
November	2.0%	1.0%	0.0%	1.0%	0.0%
December	2.0%	1.0%	0.0%	1.0%	0.0%

Average Sales Price	2018	2019	2020	2021	2022
January	$250,484	$168,625	$352,057	$401,409	$287,912
Febuary	$243,776	$190,596	$313,538	$342,315	$339,682
March	$248,173	$215,891	$292,565	$372,283	$322,906
April	$241,817	$232,856	$304,269	$252,266	$337,340
May	$240,425	$249,106	$283,616	$263,706	$353,937
June	$237,527	$256,568	$289,526	$265,360	$368,167
July	$237,527	$261,663	$292,157	$283,905	$365,395
August	$234,815	$274,080	$302,789	$286,129	$359,351
September	$232,020	$269,466	$304,309	$293,150	$361,596
October	$230,983	$265,046	$316,172	$291,049	$360,394
November	$236,193	$268,819	$326,200	$291,205	$355,379
December	$238,283	$267,095	$327,332	$292,986	$353,347

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BUHL - AREA 2055 VITAL STATISTICS

List Price Vs Sales Price Ratio	2018	2019	2020	2021	2022
January	98%	97%	98%	97%	100%
Febuary	98%	98%	99%	98%	101%
March	98%	98%	99%	99%	100%
April	100%	98%	99%	101%	98%
May	98%	99%	99%	101%	100%
June	98%	99%	99%	101%	100%
July	98%	99%	99%	100%	100%
August	98%	98%	99%	100%	100%
September	98%	98%	99%	100%	100%
October	98%	98%	99%	100%	98%
November	98%	98%	99%	100%	99%
December	98%	98%	99%	100%	99%

Original Price Vs Sale Price Ratio	2018	2019	2020	2021	2022
January	107%	96%	98%	97%	100%
Febuary	100%	97%	99%	98%	100%
March	98%	97%	97%	98%	100%
April	98%	96%	97%	100%	98%
May	98%	97%	97%	100%	98%
June	98%	96%	97%	100%	98%
July	98%	96%	98%	99%	98%
August	98%	96%	98%	99%	97%
September	98%	98%	98%	99%	97%
October	98%	96%	98%	98%	96%
November	97%	96%	98%	98%	97%
December	97%	97%	99%	98%	97%

Average Market Time (Sold)	2018	2019	2020	2021	2022
January	52	17	91	35	28
Febuary	59	31	71	38	17
March	62	57	71	28	15
April	54	72	59	32	17
May	52	64	51	29	21
June	50	62	47	29	21
July	44	66	42	30	20
August	45	63	39	27	22
September	45	60	39	26	24
October	46	58	37	27	27
November	47	59	35	29	29
December	47	57	34	28	29

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BUHL - AREA 2055 VITAL STATISTICS

Average Price Per Sq Ft Solds	2018	2019	2020	2021	2022
January	$103.62	$107.09	$134.54	$163.87	$151.72
Febuary	$106.52	$112.70	$135.86	$158.56	$179.49
March	$107.38	$117.55	$139.22	$162.96	$193.44
April	$97.63	$120.27	$141.82	$146.40	$189.90
May	$110.52	$120.56	$140.64	$148.91	$194.76
June	$109.74	$123.03	$141.38	$149.32	$202.99
July	$111.87	$125.38	$143.73	$155.54	$209.37
August	$112.29	$130.71	$144.31	$159.50	$205.91
September	$112.44	$130.37	$144.48	$163.00	$205.91
October	$112.21	$130.77	$147.54	$164.23	$202.89
November	$113.66	$130.55	$150.04	$163.65	$201.35
December	$113.73	$131.28	$151.70	$164.44	$200.17

Overall Months of Inventory	2018	2019	2020	2021	2022
January	2	9	4	1	2
Febuary	2	5	4	1	2
March	2	5	3	1	1
April	2	4	2	1	1
May	3	4	2	1	1
June	3	4	2	1	4
July	3	3	2	2	4
August	3	2	2	1	4
September	3	2	1	1	3
October	3	3	1	1	4
November	3	2	1	1	3
December	3	2	1	1	3

BHHS Share of Sold Volume	2018	2019	2020	2021	2022
January	7.5%	0.0%	41.7%	6.2%	0.0%
Febuary	10.3%	0.0%	30.5%	11.2%	16.9%
March	21.8%	5.5%	20.4%	25.4%	16.0%
April	20.1%	20.6%	14.7%	9.7%	22.9%
May	19.1%	27.5%	13.0%	7.0%	15.8%
June	17.2%	35.0%	22.5%	6.3%	12.3%
July	21.0%	27.5%	21.4%	4.5%	11.0%
August	21.9%	23.0%	25.4%	5.1%	11.4%
September	21.5%	23.2%	23.8%	4.4%	10.1%
October	21.9%	22.9%	22.0%	3.9%	9.1%
November	20.9%	21.8%	20.1%	5.3%	9.3%
December	20.4%	20.6%	19.9%	5.0%	9.2%

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Current Pending Transactions	2018	2019	2020	2021	2022
January	18	9	6	17	14
Febuary	14	9	14	17	15
March	14	13	16	14	15
April	12	25	10	20	20
May	11	22	18	14	15
June	20	20	20	30	7
July	18	27	12	19	22
August	15	24	22	24	14
September	13	9	25	17	12
October	17	10	26	11	12
November	14	15	28	8	1
December	9	7	18	7	4

30 Fixed Rate	2018	2019	2020	2021	2022
January	3.875 - 4.25%	4.00 - 4.50%	3.125 - 3.625%	2.375-3.125%	3.37 -4.00%
Febuary	4.125 - 4.50%	4.00 - 4.50%	3.00 - 3.25%	2.875-3.375%	3.625-4.00%
March	4.00 - 4.50%	3.625 - 4.00%	3.375 - 3.625%	3.00-3.50%	5.000-5.375%
April	4.25 - 4.50%	3.875 - 4.25%	3.25 - 3.50%	2.875-3.25%	5.125-5.625%
May	4.125 - 4.625%	3.625 - 4.00%	3.00 - 3.375%	2.75-3.25%	4.875-5.250%
June	4.125 - 4.625%	3.375 - 3.75%	3.00 - 3.375%	2.79-3.53%	5.250-5.750%
July	4.25 - 4.625%	3.375 - 3.75%	2.375 - 3.25%	2.75-3.25%	4.990-5.083%
August	4.25 - 4.625%	3.25 - 3.75%	2.375 - 3.25%	2.95-3.04%	5.375-5.875%
September	4.375 - 4.75%	3.25 - 3.75%	2.25 - 3.375%	3.00-3.125%	6.250-6.750%
October	4.50 - 4.875%	3.125 - 3.625%	2.25-2.75%	3.00-3.25%	6.375-6.415%
November	4.375 - 5.00%	3.25 - 3.75%	2.25-3.125%	3.125-3.25%	6.125-6.165%
December	4.125 - 5.00%	3.25 - 3.625%	2.375-3.125%	3.375-3.50%	5.625-6.000%

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