

# KIMBERLY - AREA 2025 VITAL STATISTICS

Active Residential Listing	2016	2017	2018	2019	2020
January	52	36	27	34	25
February	45	46	27	34	24
March	45	43	28	38	28
April	54	51	27	34	25
May	59	56	35	40	21
June	55	47	40	41	20
July	54	49	47	31	21
August	59	39	43	30	20
September	61	39	40	30	18
October	52	47	42	35	18
November	47	40	41	27	19
December	40	32	38	22	16

% of Bank Owned Active	2016	2017	2018	2019	2020
January	1.9%	0.0%	3.7%	0.0%	0.0%
February	0.0%	0.0%	3.7%	0.0%	0.0%
March	0.0%	0.0%	0.0%	0.0%	0.0%
April	1.9%	0.0%	0.0%	0.0%	0.0%
May	0.0%	0.0%	0.0%	0.0%	0.0%
June	0.0%	0.0%	0.0%	0.0%	0.0%
July	0.0%	2.0%	0.0%	0.0%	0.0%
August	3.4%	0.0%	0.0%	0.0%	0.0%
September	1.6%	0.0%	0.0%	0.0%	0.0%
October	0.0%	2.1%	0.0%	0.0%	0.0%
November	0.0%	2.5%	0.0%	0.0%	0.0%
December	0.0%	3.1%	0.0%	0.0%	0.0%

Average List Price	2016	2017	2018	2019	2020
January	\$302,932	\$314,550	\$368,203	\$325,751	\$450,216
February	\$322,646	\$291,686	\$395,712	\$352,279	\$484,087
March	\$310,637	\$324,597	\$413,792	\$363,793	\$464,803
April	\$316,941	\$402,857	\$414,679	\$359,638	\$473,563
May	\$302,611	\$398,761	\$391,235	\$404,222	\$482,751
June	\$323,870	\$440,301	\$365,566	\$422,197	\$558,564
July	\$314,018	\$418,687	\$326,429	\$440,164	\$602,742
August	\$323,554	\$428,541	\$336,879	\$426,182	\$569,675
September	\$316,681	\$428,441	\$359,482	\$481,175	\$531,055
October	\$294,546	\$394,182	\$322,264	\$431,105	\$429,350
November	\$286,988	\$360,705	\$348,307	\$502,199	\$529,536
December	\$311,373	\$345,728	\$299,572	\$485,367	\$530,774



**BERKSHIRE HATHAWAY** | Idaho Homes & Properties  
HomeServices

# KIMBERLY - AREA 2025 VITAL STATISTICS

Number of Sales Year to Date	2016	2017	2018	2019	2020
January	7	11	13	4	7
February	13	20	26	14	13
March	26	29	42	23	29
April	45	42	55	32	42
May	61	52	64	50	53
June	80	67	77	66	68
July	86	83	98	84	86
August	99	96	115	105	96
September	112	119	125	124	109
October	125	126	136	137	130
November	139	129	149	145	151
December	149	138	158	155	172

% of Bank Owned Sold	2016	2017	2018	2019	2020
January	0.0%	0.0%	0.0%	0.0%	0.0%
February	8.0%	0.0%	0.0%	0.0%	0.0%
March	8.0%	0.0%	5.0%	0.0%	0.0%
April	4.0%	2.0%	4.0%	0.0%	0.0%
May	5.0%	2.0%	3.0%	0.0%	0.0%
June	8.0%	3.0%	4.0%	0.0%	0.0%
July	7.0%	2.0%	3.0%	0.0%	0.0%
August	6.0%	2.0%	3.0%	0.0%	0.0%
September	7.0%	3.0%	2.0%	1.0%	0.0%
October	6.0%	2.0%	2.0%	1.0%	0.0%
November	6.0%	2.0%	2.0%	1.0%	0.0%
December	6.0%	2.0%	2.0%	1.0%	0.0%

Average Sales Price	2016	2017	2018	2019	2020
January	\$205,985	\$185,594	\$250,484	\$168,625	\$352,057
February	\$182,657	\$208,131	\$243,776	\$190,596	\$313,538
March	\$183,088	\$217,052	\$248,173	\$215,891	\$292,565
April	\$195,171	\$225,792	\$241,817	\$232,856	\$304,269
May	\$194,072	\$224,014	\$240,425	\$249,106	\$283,616
June	\$210,506	\$215,784	\$237,527	\$256,568	\$289,526
July	\$210,907	\$209,061	\$237,527	\$261,663	\$292,157
August	\$213,913	\$216,585	\$234,815	\$274,080	\$302,789
September	\$207,561	\$216,918	\$232,020	\$269,466	\$304,309
October	\$202,981	\$217,545	\$230,983	\$265,046	\$316,172
November	\$204,391	\$217,815	\$236,193	\$268,819	\$326,200
December	\$204,486	\$219,855	\$238,283	\$267,095	\$327,332



**BERKSHIRE HATHAWAY** | Idaho Homes & Properties  
HomeServices

# KIMBERLY - AREA 2025 VITAL STATISTICS

List Price Vs Sales Price Ratio	2016	2017	2018	2019	2020
January	99%	95%	98%	97%	98%
February	99%	96%	98%	98%	99%
March	98%	97%	98%	98%	99%
April	97%	97%	100%	98%	99%
May	96%	97%	98%	99%	99%
June	97%	97%	98%	99%	99%
July	97%	97%	98%	99%	99%
August	97%	95%	98%	98%	99%
September	98%	96%	98%	98%	99%
October	98%	96%	98%	98%	99%
November	98%	97%	98%	98%	99%
December	98%	97%	98%	98%	99%

Original Price Vs Sale Price Ratio	2016	2017	2018	2019	2020
January	97%	89%	107%	96%	98%
February	96%	92%	100%	97%	99%
March	95%	94%	98%	97%	97%
April	95%	95%	98%	96%	97%
May	95%	94%	98%	97%	97%
June	95%	95%	98%	96%	97%
July	95%	95%	98%	96%	98%
August	96%	95%	98%	96%	98%
September	96%	94%	98%	98%	98%
October	96%	94%	98%	96%	98%
November	95%	94%	97%	96%	98%
December	96%	95%	97%	97%	99%

Average Market Time (Sold)	2016	2017	2018	2019	2020
January	78	117	52	17	91
February	67	110	59	31	71
March	66	91	62	57	71
April	78	84	54	72	59
May	75	78	52	64	51
June	74	70	50	62	47
July	72	68	44	66	42
August	72	69	45	63	39
September	67	69	45	60	39
October	65	67	46	58	37
November	65	65	47	59	35
December	64	68	47	57	34



**BERKSHIRE HATHAWAY** | Idaho Homes & Properties  
HomeServices

# KIMBERLY - AREA 2025 VITAL STATISTICS

Average Price Per Sq Ft Sold	2016	2017	2018	2019	2020
January	\$97.96	\$84.55	\$103.62	\$107.09	\$134.54
February	\$86.39	\$92.34	\$106.52	\$112.70	\$135.86
March	\$91.03	\$98.72	\$107.38	\$117.55	\$139.22
April	\$92.44	\$106.00	\$97.63	\$120.27	\$141.82
May	\$91.66	\$106.27	\$110.52	\$120.56	\$140.64
June	\$94.25	\$102.83	\$109.74	\$123.03	\$141.38
July	\$94.57	\$101.72	\$111.87	\$125.38	\$143.73
August	\$95.30	\$104.48	\$112.29	\$130.71	\$144.31
September	\$94.93	\$105.06	\$112.44	\$130.37	\$144.48
October	\$94.82	\$106.17	\$112.21	\$130.77	\$147.54
November	\$95.23	\$105.31	\$113.66	\$130.55	\$150.04
December	\$95.76	\$106.45	\$113.73	\$131.28	\$151.70

Overall Months of Inventory	2016	2017	2018	2019	2020
January	7	3	2	9	4
February	7	5	2	5	4
March	5	4	2	5	3
April	5	5	2	4	2
May	5	5	3	4	2
June	4	4	3	4	2
July	4	4	3	3	2
August	5	3	3	2	2
September	4	3	3	2	1
October	4	4	3	3	1
November	4	3	3	2	1
December	3	3	3	2	1

BHHS Share of Sold Volume	2016	2017	2018	2019	2020
January	32.7%	1.5%	7.5%	0.0%	41.7%
February	39.8%	28.2%	10.3%	0.0%	30.5%
March	25.6%	18.6%	21.8%	5.5%	20.4%
April	30.2%	20.4%	20.1%	20.6%	14.7%
May	27.7%	21.7%	19.1%	27.5%	13.0%
June	32.3%	19.0%	17.2%	35.0%	22.5%
July	37.6%	22.8%	21.0%	27.5%	21.4%
August	34.7%	26.2%	21.9%	23.0%	25.4%
September	34.4%	22.3%	21.5%	23.2%	23.8%
October	34.4%	21.9%	21.9%	22.9%	22.0%
November	32.6%	21.7%	20.9%	21.8%	20.1%
December	31.2%	26.8%	20.4%	20.6%	19.9%



**BERKSHIRE  
HATHAWAY** | Idaho Homes &  
HomeServices | Properties

# KIMBERLY - AREA 2025 VITAL STATISTICS

Current Pending Transactions	2016	2017	2018	2019	2020
January	11	7	18	9	6
February	24	8	14	9	14
March	21	14	14	13	16
April	21	10	12	25	10
May	17	17	11	22	18
June	18	25	20	20	20
July	22	22	18	27	12
August	25	26	15	24	22
September	25	9	13	9	25
October	22	11	17	10	26
November	17	13	14	15	28
December	16	14	9	7	18

30 Fixed Rate	2016	2017	2018	2019	2020
January	3.25 - 4.125%	3.75 - 4.125%	3.875 - 4.25%	4.00 - 4.50%	3.125 - 3.625%
February	3.25 - 4.125%	3.75 - 4.00%	4.125 - 4.50%	4.00 - 4.50%	3.00 - 3.25%
March	3.25 - 4.00%	3.625 - 4.125%	4.00 - 4.50%	3.625 - 4.00%	3.375 - 3.625%
April	3.25 - 4.00%	3.50 - 4.00%	4.25 - 4.50%	3.875 - 4.25%	3.25 - 3.50%
May	3.25 - 4.00%	3.50 - 3.875%	4.125 - 4.625%	3.625 - 4.00%	3.00 - 3.375%
June	3.125 - 4.00%	3.375 - 3.875%	4.125 - 4.625%	3.375 - 3.75%	3.00 - 3.375%
July	3.125 - 4.00%	3.50 - 3.875%	4.25 - 4.625%	3.375 - 3.75%	2.375 - 3.25%
August	3.25 - 4.00%	3.375 - 3.75%	4.25 - 4.625%	3.25 - 3.75%	2.375 - 3.25%
September	3.25 - 4.00%	3.375 - 3.875%	4.375 - 4.75%	3.25 - 3.75%	2.25 - 3.375%
October	3.25 - 4.00%	3.50 - 3.875%	4.50 - 4.875%	3.125 - 3.625%	2.25 - 2.75%
November	3.50 - 4.00%	3.43 - 3.875%	4.375 - 5.00%	3.25 - 3.75%	2.25 - 3.125%
December	3.75 - 4.125%	3.625 - 4.00%	4.125 - 5.00%	3.25 - 3.625%	2.375 - 3.125%



**BERKSHIRE  
HATHAWAY** | Idaho Homes &  
HomeServices | Properties