



**BERKSHIRE HATHAWAY** | Idaho Homes & Properties  
HomeServices

# 2020 YEARLY FILER VITAL STATISTICS AREA 2045– Filer

	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Active Residential Listings	15	12	15	17	17	13	12	10	9	6	7	8
% of Bank Owned	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Average List Price	\$417,640	\$287,208	\$376,713	\$449,729	\$478,199	\$624,546	\$598,791	\$524,939	\$526,077	\$809,383	\$639,471	\$723,787
Number of Sales Year to Date	6	14	23	31	35	39	47	59	69	83	92	101
% of Bank Owned	17%	14%	9%	6%	6%	5%	4%	3%	3%	2%	2%	2%
Average Sale Price	\$210,800	\$214,342	\$247,988	\$251,754	\$252,694	\$249,156	\$251,027	\$263,447	\$275,988	\$278,966	\$276,099	\$287,911
List Price vs Sales Price Ratio	101%	100%	99%	97%	97%	97%	97%	96%	97%	97%	97%	97%
Original Price vs Sale Price Ratio	94%	96%	97%	95%	95%	95%	96%	95%	95%	95%	95%	95%
Average Market Time (Solds)	90	74	61	57	59	56	52	46	33	46	44	44
Average Price per Sq Ft Solds	\$96.40	\$99.57	\$120.26	\$130.61	\$132.84	\$132.04	\$134.46	\$138.02	\$137.22	\$140.27	\$141.94	\$144.10
Overall Months of Inventory	3	2	2	2	2	2	2	1	1	1	1	1
BHHS Share of Sold Volume	0.0%	11.0%	29.1%	21.3%	18.8%	17.0%	16.7%	25.4%	36.4%	31.3%	31.2%	35.3%
Current Pending Transactions	7	11	10	6	9	15	15	19	20	15	10	9
30 Year Fixed Rate	3.125% to 3.625	3.00% To 3.25	3.375% To3.625	3.25% To 3.50	3.00% To 3.375	3.00% to 3.375%	2.37% to 3.25%	2.37% to 3.25%	2.25% to 3.375%	2.25% to 2.75%	2.25% to 3.125%	2.375 to 3.125%